

US Election: So What?

Matt Gertken

Chief Geopolitical and US Political Strategist

MattG@bcaresearch.com

Table Of Contents

- Investing With Geopolitics, Not Trading On Geopolitics 1
- America Reaches Peak Polarization 5
- The 2024 Election: GOP Will Take The Senate 12
- Scenarios And Market Reactions 27
- Investment Conclusions 37



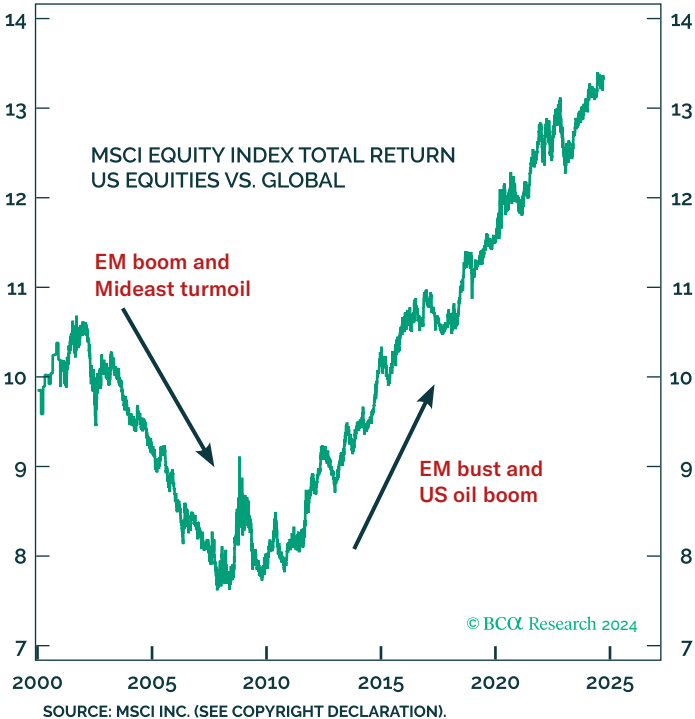
**Investing With Geopolitics,
Not Trading On Geopolitics**

Yes, Geopolitics And Politics Matter For Markets ...

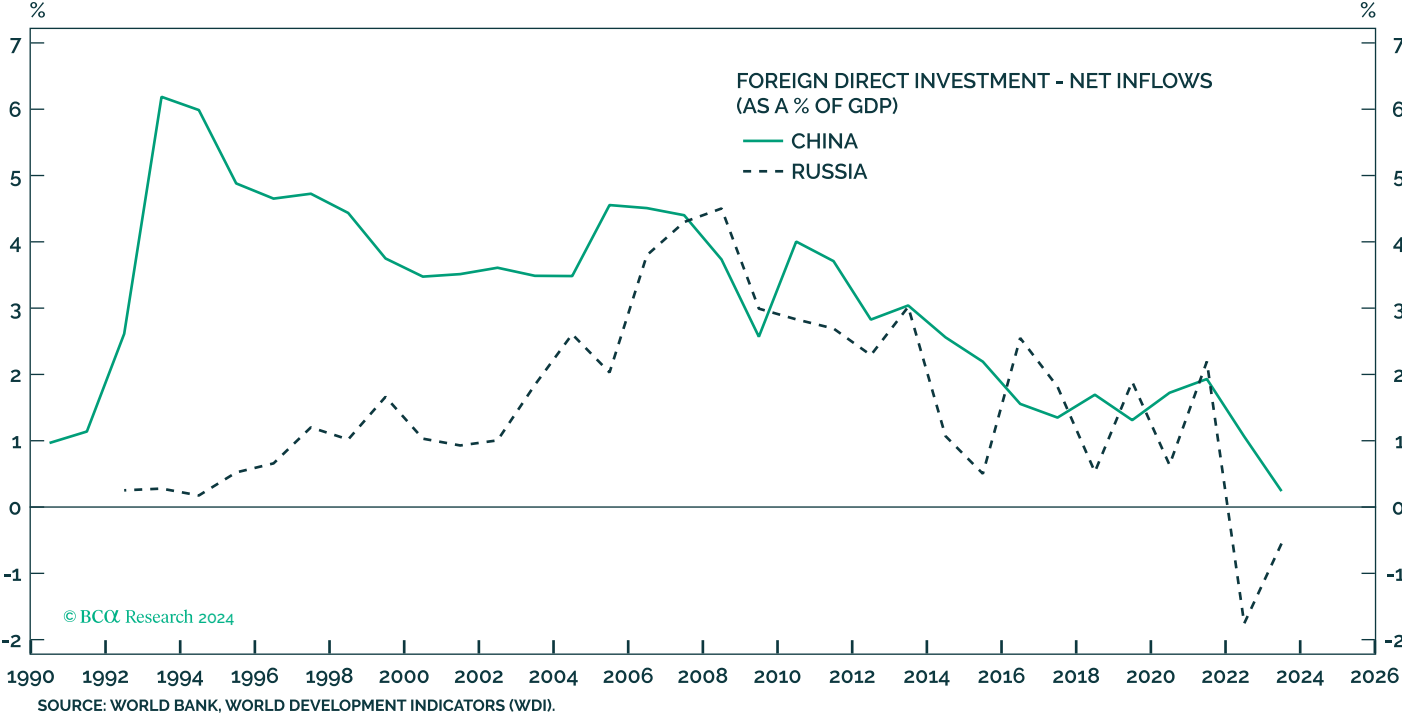


* REBASED TO JANUARY 2001 = 0.
** MSCI RUSSIA HAS BEEN CLEARED TO 0 SINCE MAR.9, 2022, AND DELISTED SINCE DEC.19, 2022.
SOURCE: MSCI INC. (SEE COPYRIGHT DECLARATION).

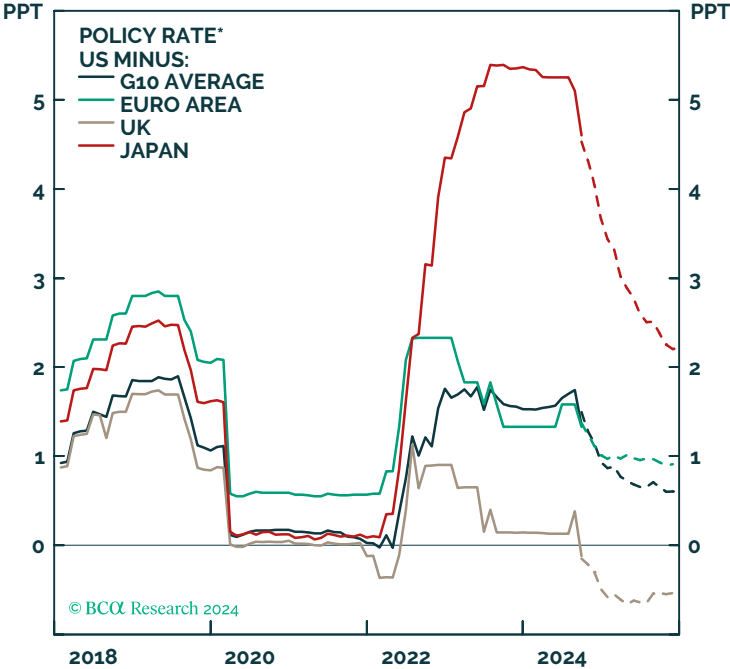
| ... But The Way They Matter Changes Over Time



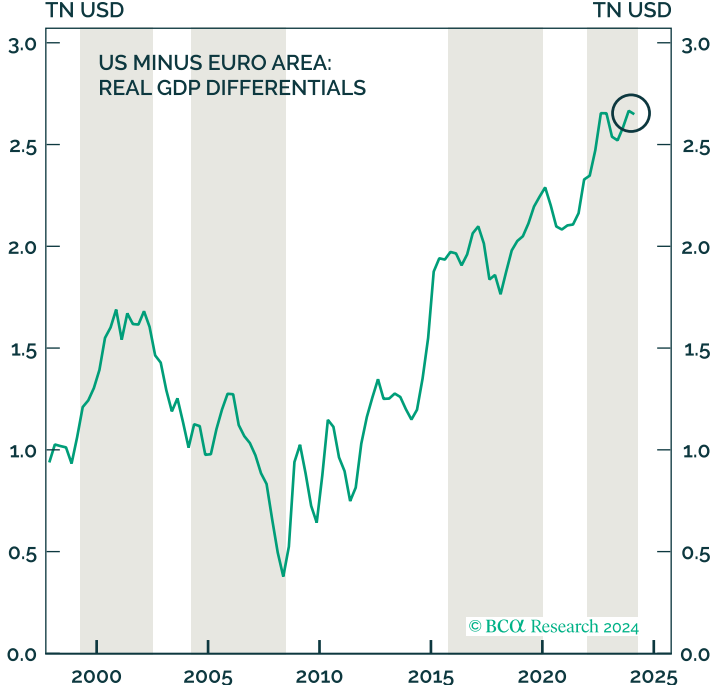
Dictatorship Is A Poor Investment Thesis



US Will Keep Outperforming For Now



* MARKET EXPECTATIONS DERIVED FROM THE OVERNIGHT INDEX SWAP CURVE.

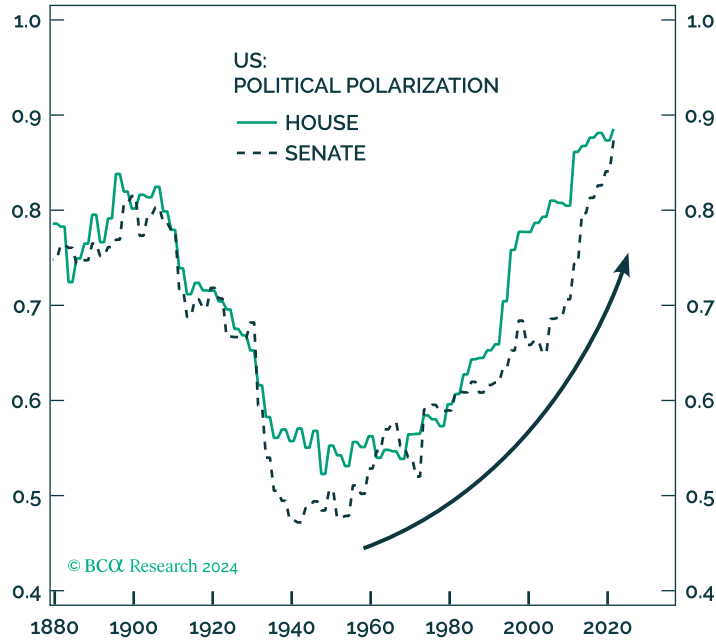


NOTE: SHADING DENOTES FED MONETARY POLICY TIGHTENING CYCLES.

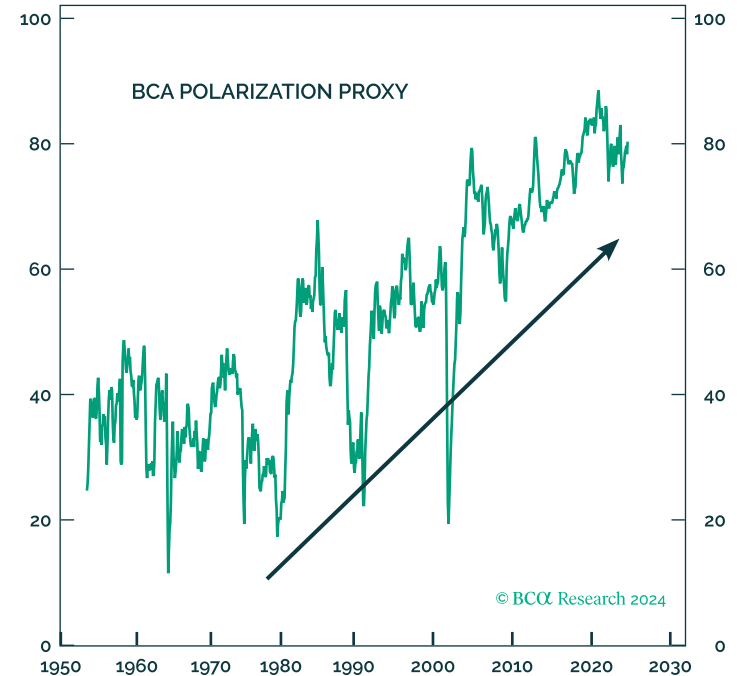


America Reaches Peak Polarization

US Reaches “Peak Polarization” In Politics

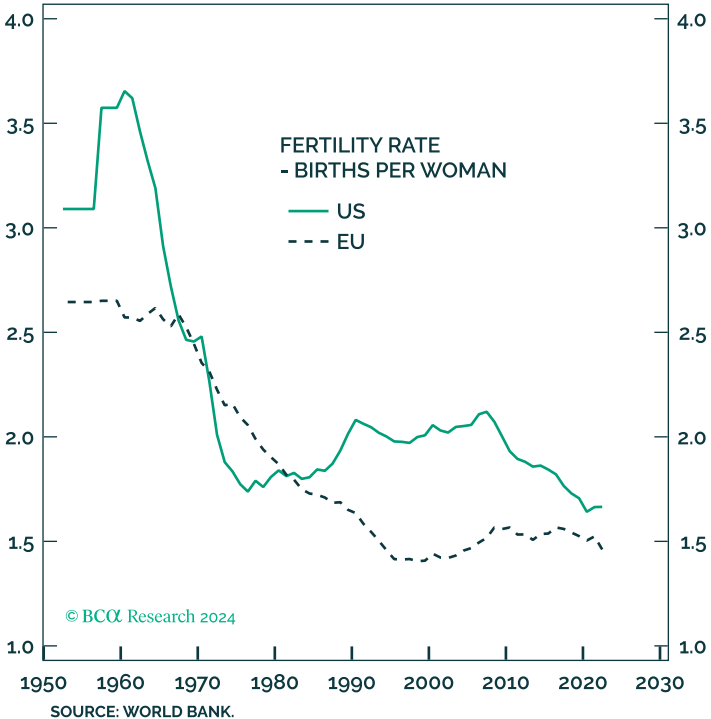


NOTE: MEAN DIFFERENCE BETWEEN THE PARTIES ON THE LIBERAL-CONSERVATIVE DIMENSION IN THE SENATE AND THE HOUSE. SOURCE: LEWIS, JEFFREY B., KEITH POOLE, HOWARD ROSENTHAL, ADAM BOCHE, AARON RUDKIN, AND LUKE SONNET (2020). VOTEVIEW.ORG.



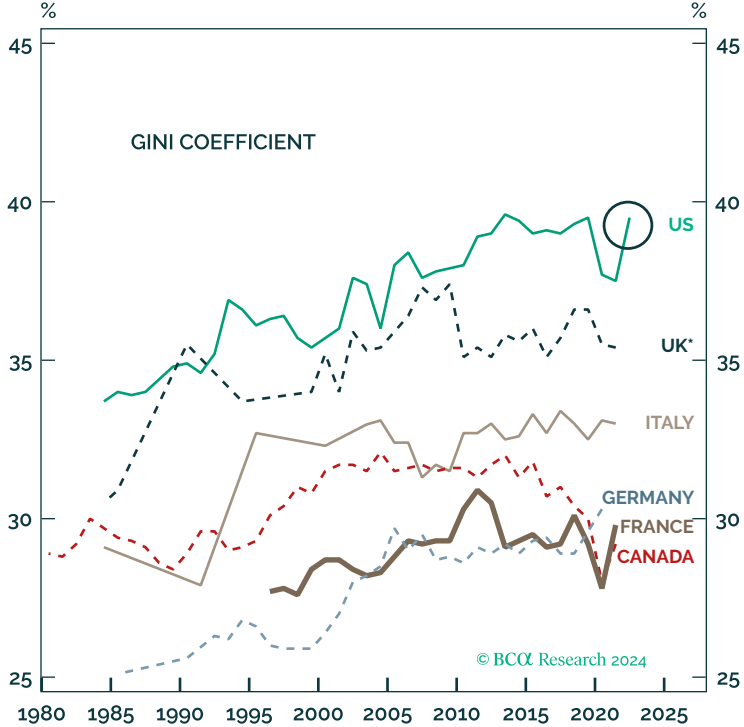
NOTE: DATA SHOWN AS A 3-MONTH MOVING AVERAGE. SOURCE: GALLUP AND BCA CALCULATIONS.

Traditional Family Life Declined

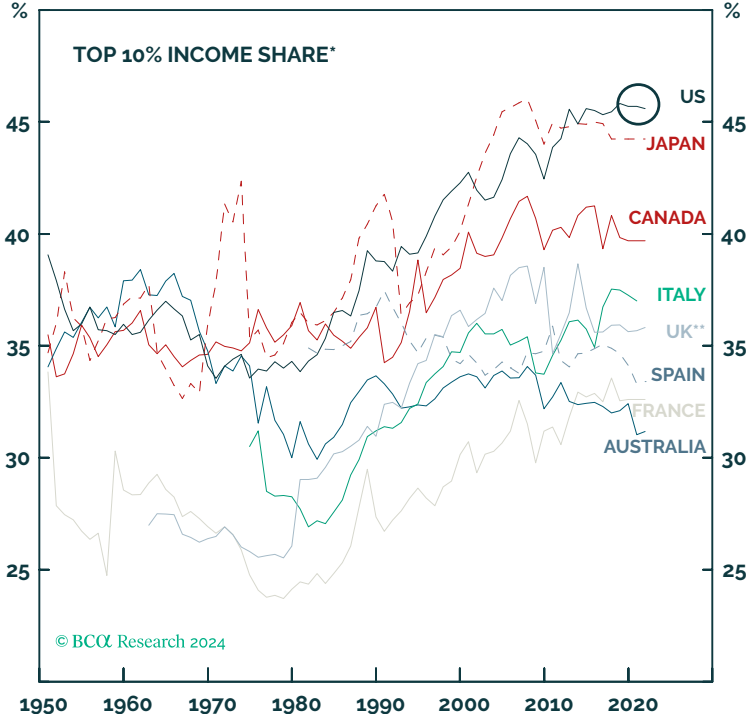


* COWLES INDEX PRIOR TO 1926; S&P 500 AFTER 1926;
SOURCE: ROBERT SHILLER ONLINE DATA.
** MEASURED BY IMPORTS AS A PERCENT OF GDP & WEIGHTED BY POPULATION, BCA CALCULATION FROM 1994.

Inequality And Social Disparities Widened

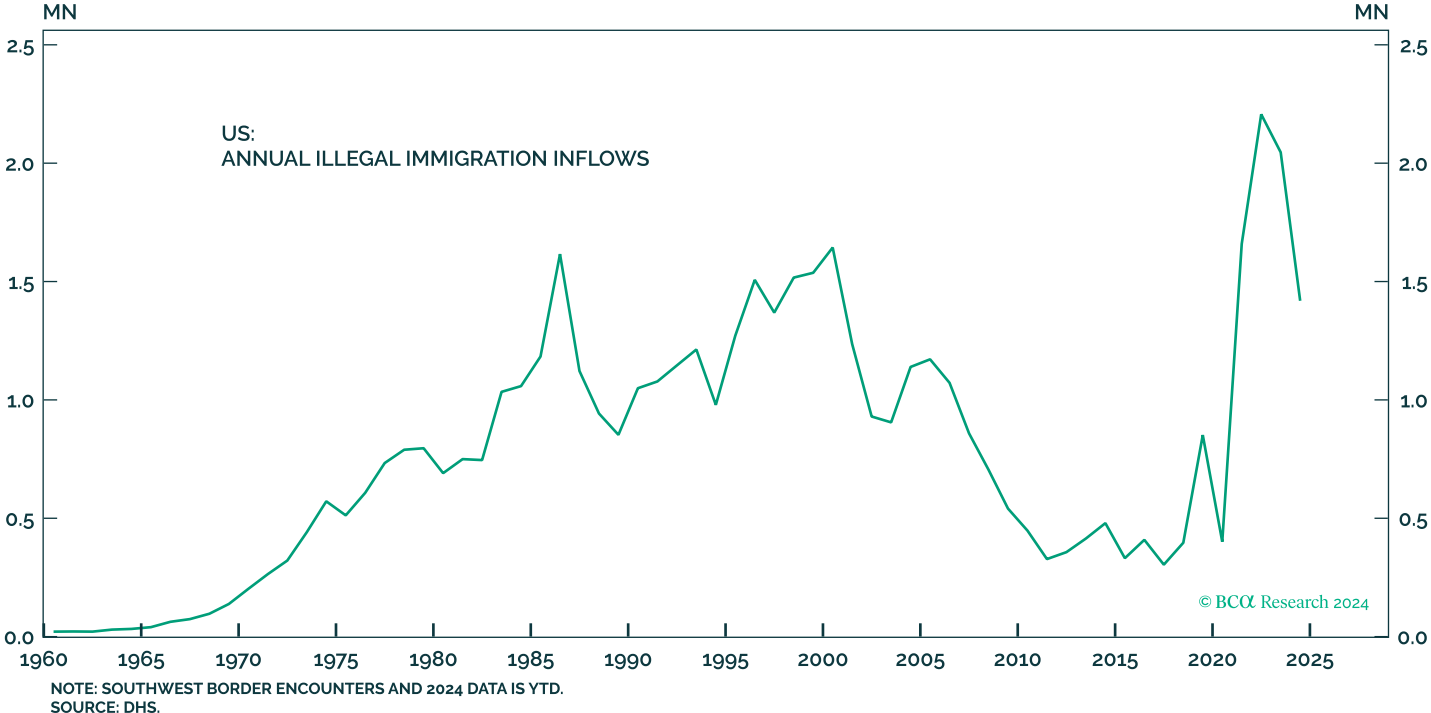


NOTE: DATA BEFORE 2012 REFLECTS ORIGINAL OECD INCOME DEFINITION, WHILE POST-2012 DATA REFLECTS OECD 2012 INCOME DEFINITION.
 * DATA IS INTERPOLATED. SOURCE: OECD.

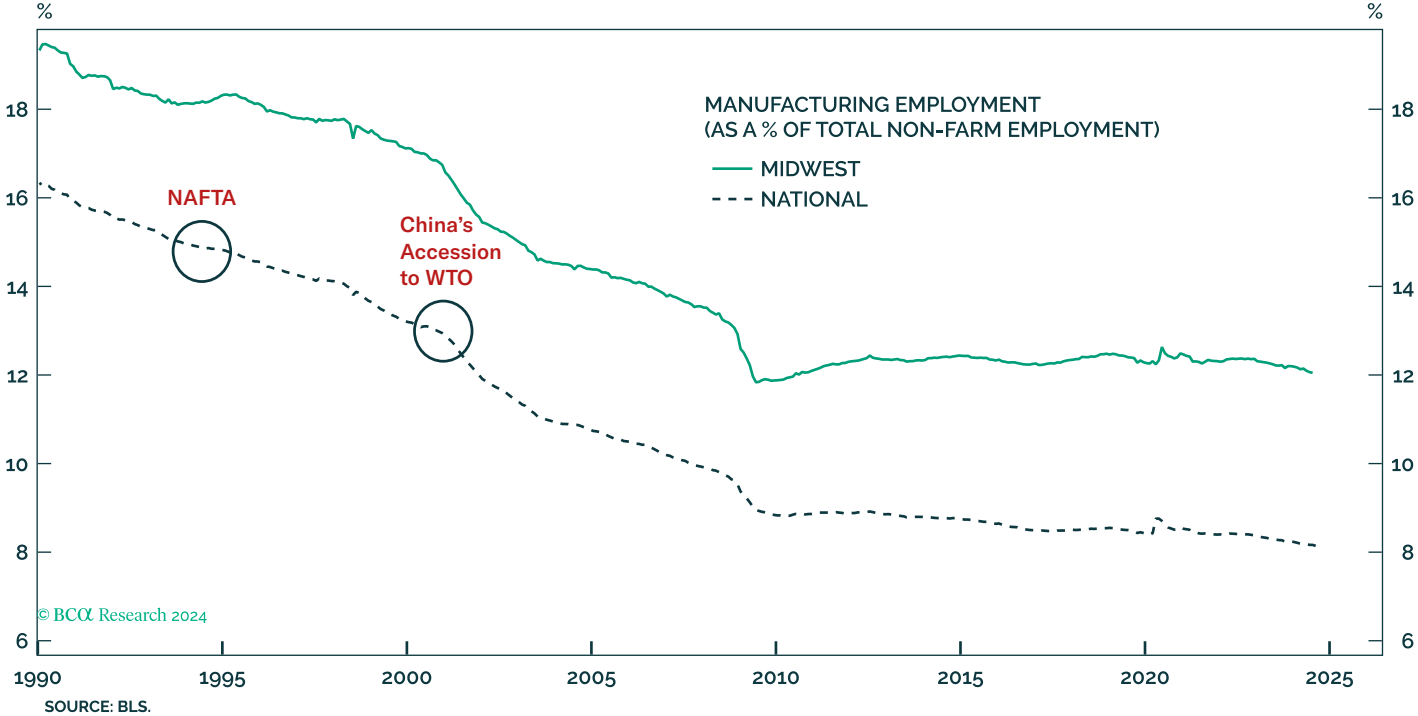


* SOURCE: THE WORLD WEALTH AND INCOME DATABASE.
 ** INCLUDES MARRIED COUPLES AND SINGLE ADULTS (1962-1989), ADULTS (1990-2012).

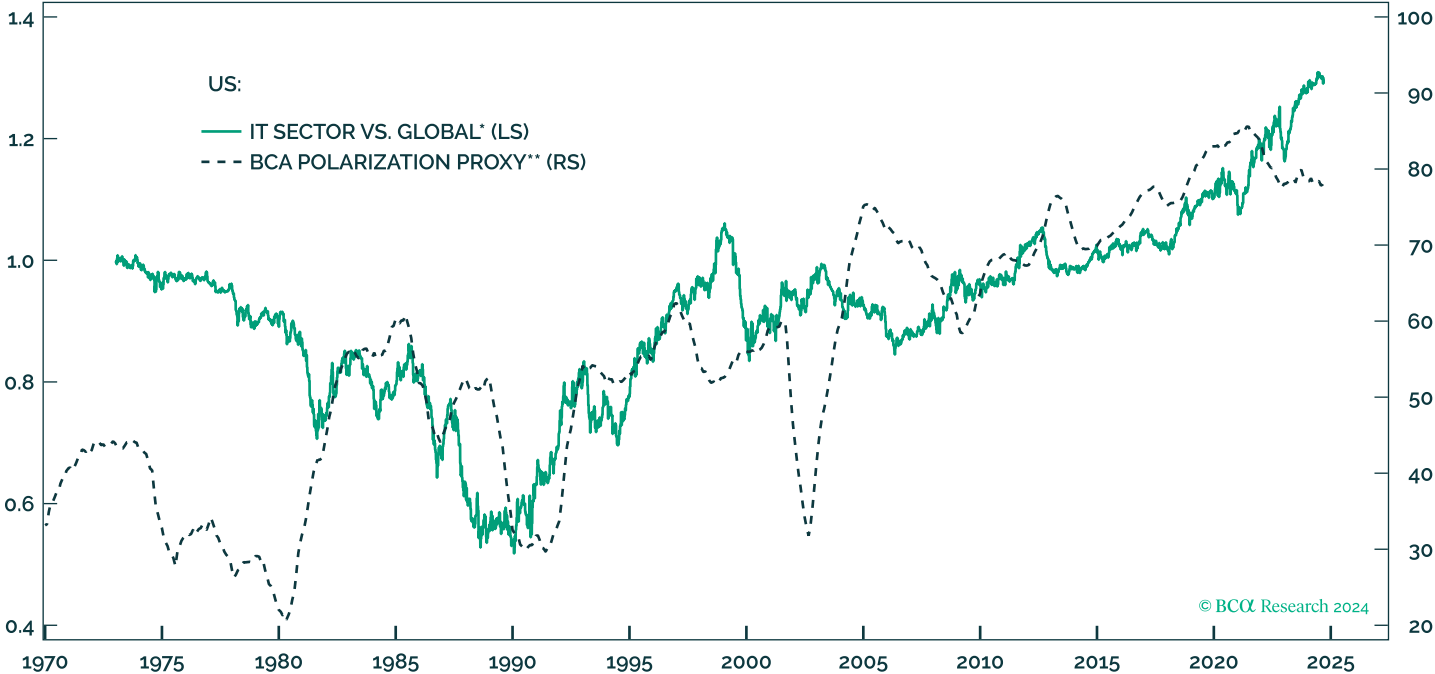
Government And Institutions Lost Trust



Social And Economic Structure Changed



The Whole Story In A Single Chart



* SOURCE: REFINITIV DATASTREAM.

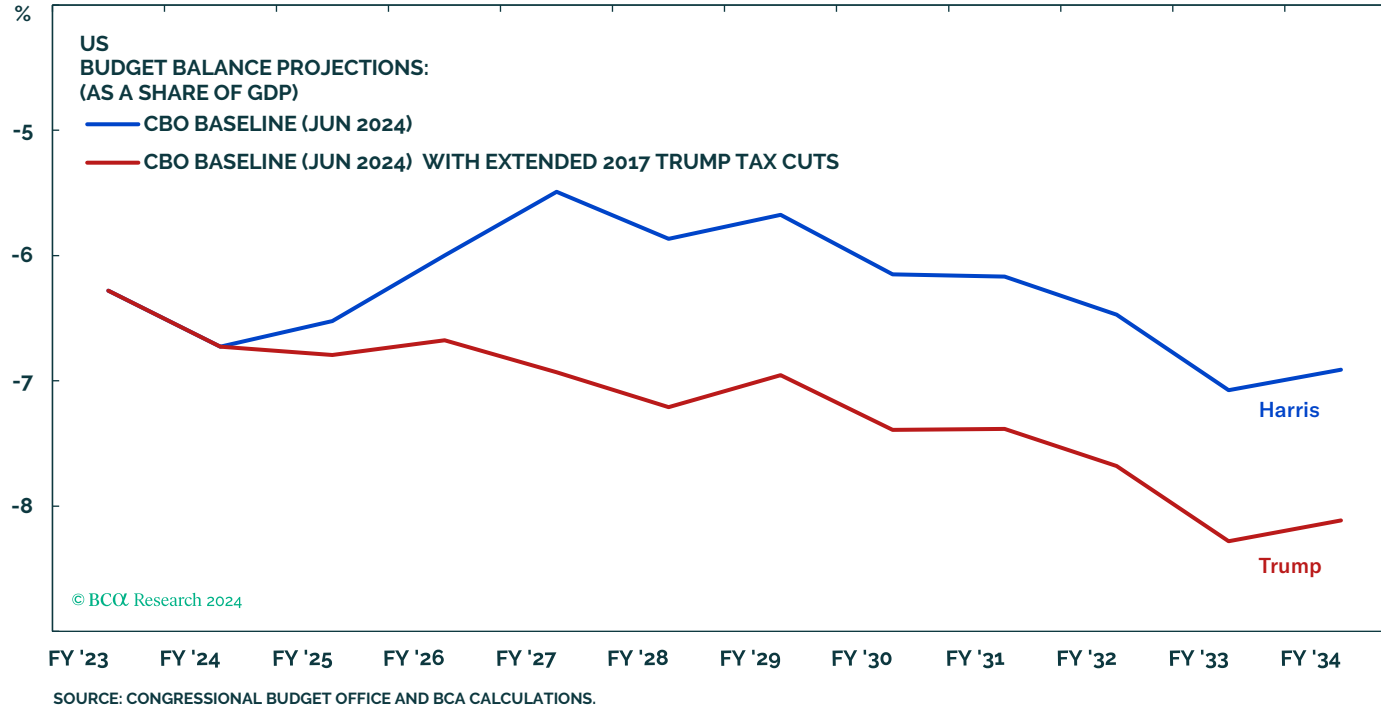
** SHOWN AS A 12-MONTH MOVING AVERAGE OF ABSOLUTE VALUE OF THE DIFFERENCE IN PRESIDENTIAL APPROVAL RATING BY PARTY. SOURCE: GALLUP.

© BC& Research 2024

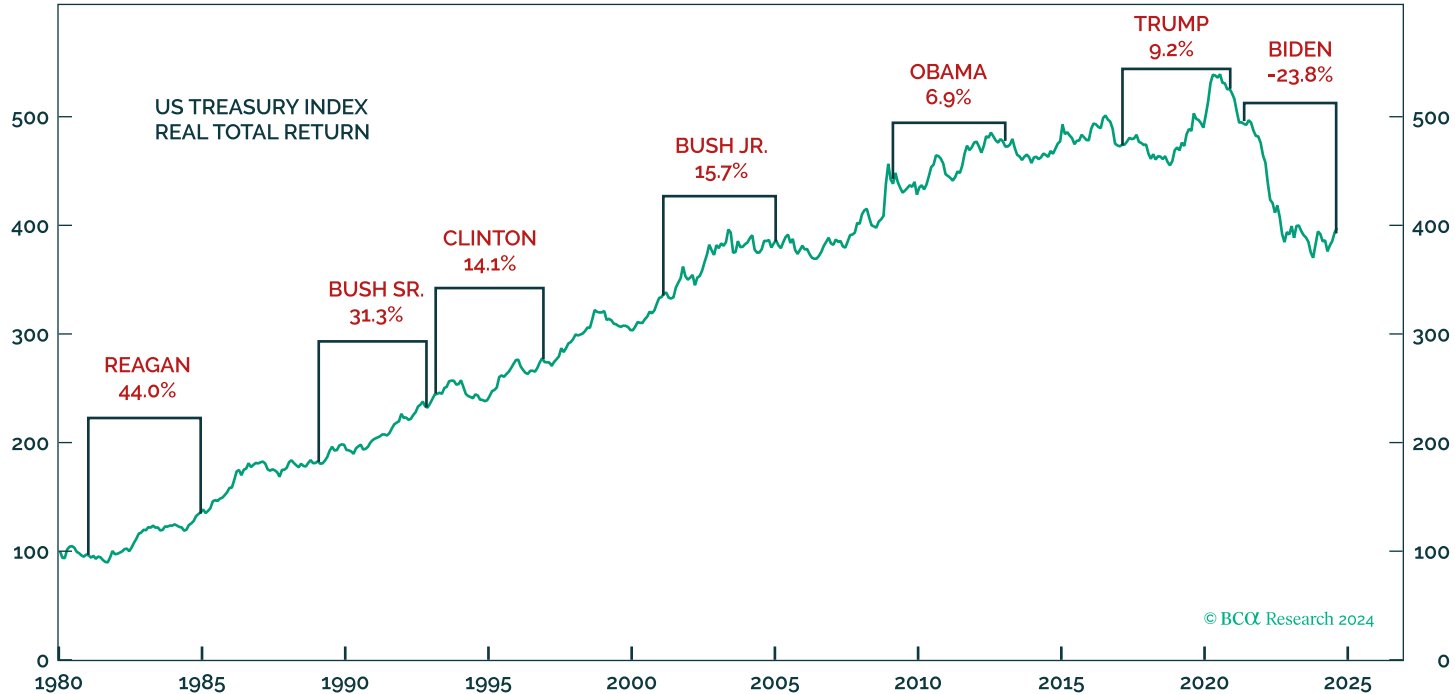
The background is a solid teal color. A large, faint white star shape is formed by a series of small dots, centered on the page. The star has five points, with the top point being the most prominent.

**The 2024 Election:
GOP Will Take The Senate**

How Will The 2024 Election Affect Fiscal Policy?



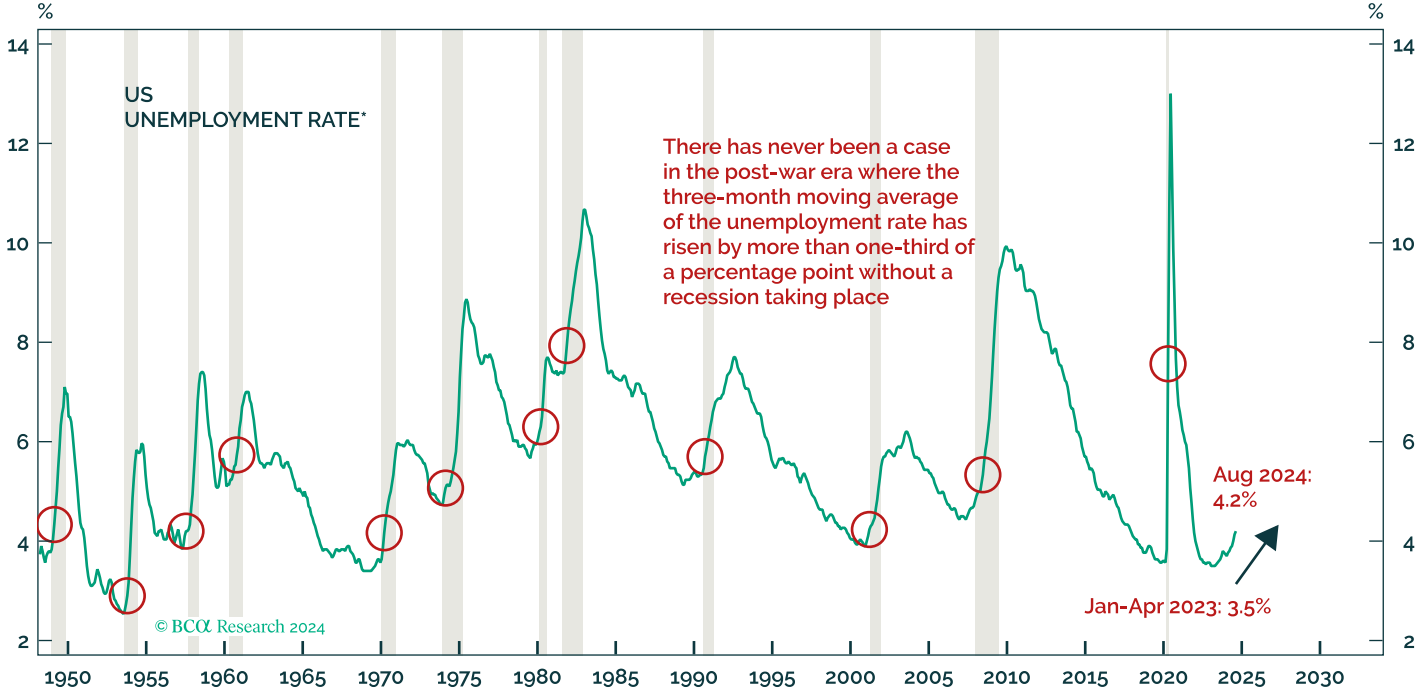
Bond Markets Need To Get Reassured



NOTE: DATA IN THE CHART REFERS TO RETURNS OVER PRESIDENTS' FIRST TERM; REBASED TO JANUARY 1980 = 100; DEFLATED BY CPI.
SOURCE: BLOOMBERG BARCLAYS INDICES.

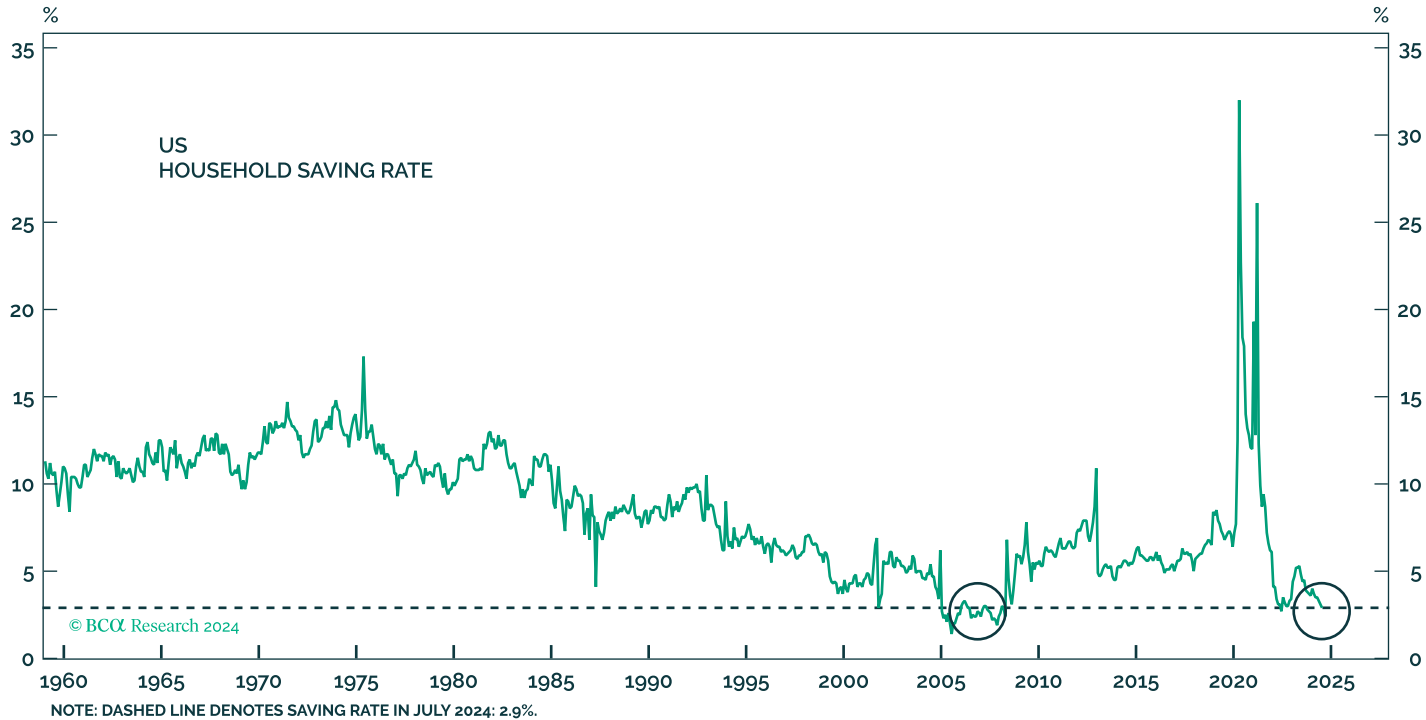
© BCO Research 2024

Now The Business Cycle Is Waning

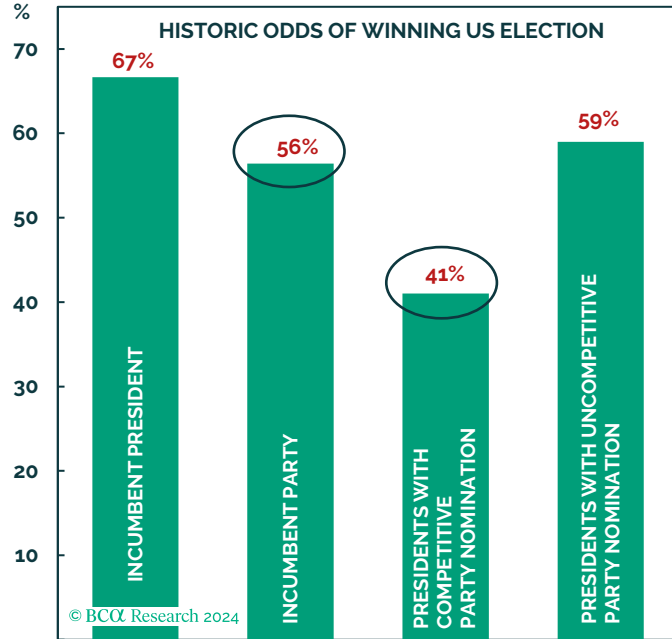


NOTE: SHADED AREAS DENOTE NBER-DESIGNATED RECESSIONS; CIRCLES IN THE CHART DENOTE THE TIMES WHEN THE 3-MONTH MOVING AVERAGE OF THE UNEMPLOYMENT RATE INCREASED BY MORE THAN ONE-THIRD OF A PERCENTAGE POINT FROM PRIOR LOWS.
* SHOWN AS A 3-MONTH MOVING AVERAGE.

But Recession Not Yet In Full Swing



History Says Ruling Party Will Squeak By



NOTE: A COMPETITIVE NOMINATION IS DEFINED AS ONE WHERE LESS THAN 80% OF DELEGATE VOTES ARE RECEIVED BY A PRESIDENTIAL NOMINEE.
SOURCE: CNN; NBER; DAVE LEIP'S ATLAS.

WIN RATES IN US ELECTIONS AMID RECESSION

RECESSION IN CALENDAR YEAR OF ELECTION

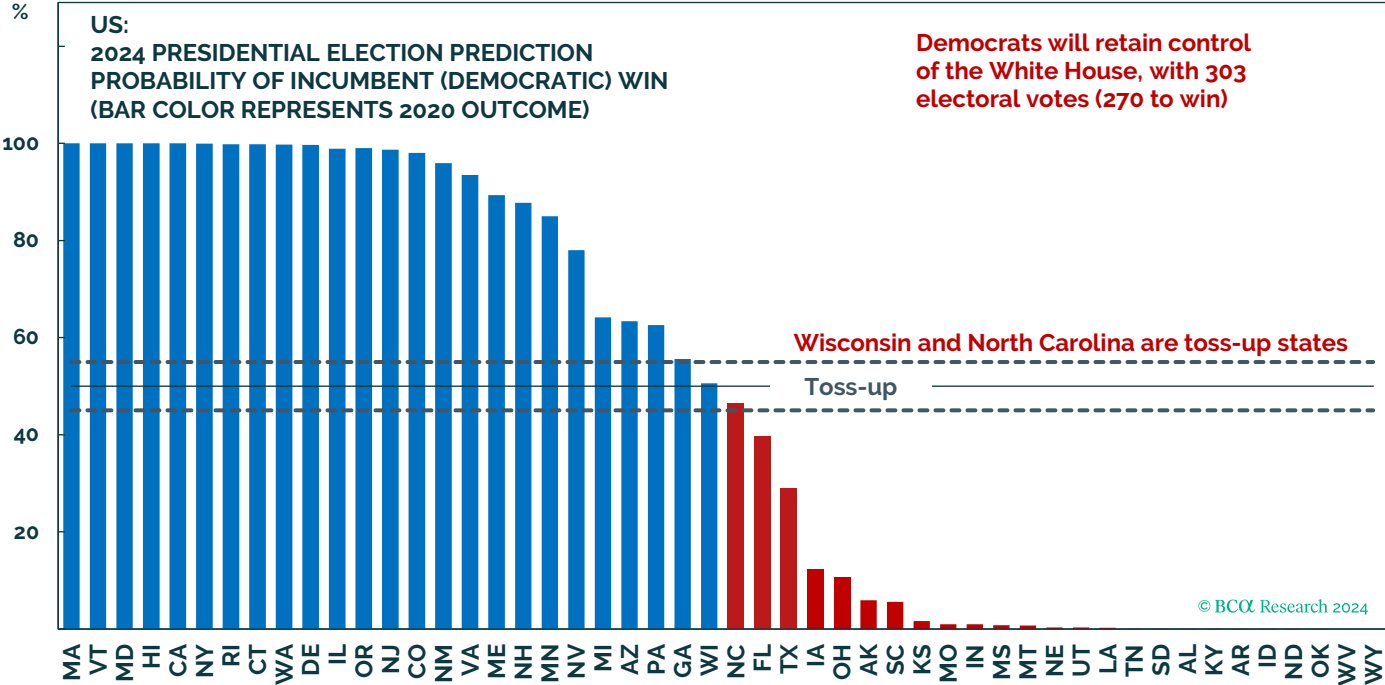
INCUMBENT PRESIDENT WIN RATE	44%
POST-WWII	33%
INCUMBENT PARTY WIN RATE	40%
POST-WWII	20%

NO RECESSION IN CALENDAR YEAR OF ELECTION

INCUMBENT PRESIDENT WIN RATE	80%
POST-WWII	78%
INCUMBENT PARTY WIN RATE	64%
POST-WWII	56%

SOURCE: NBER; DAVE LEIP'S ATLAS.

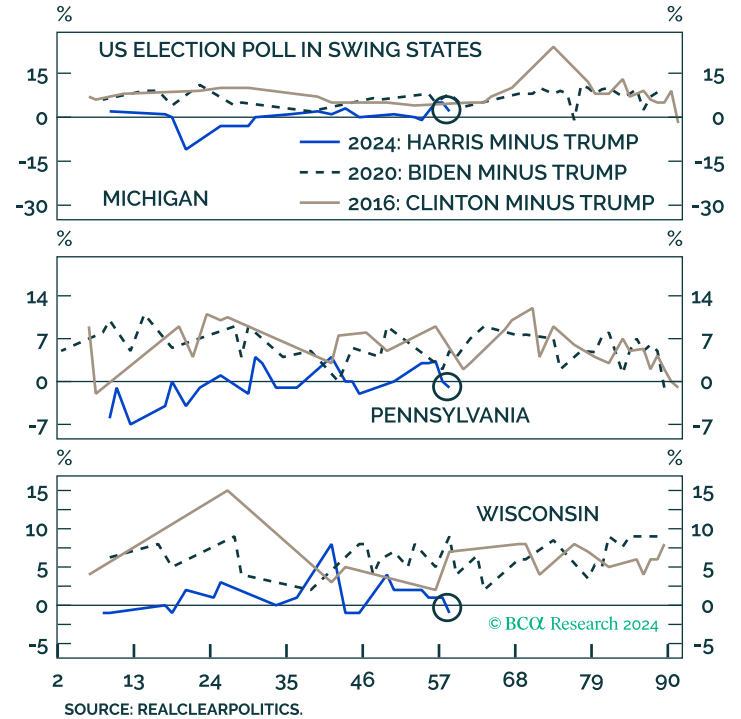
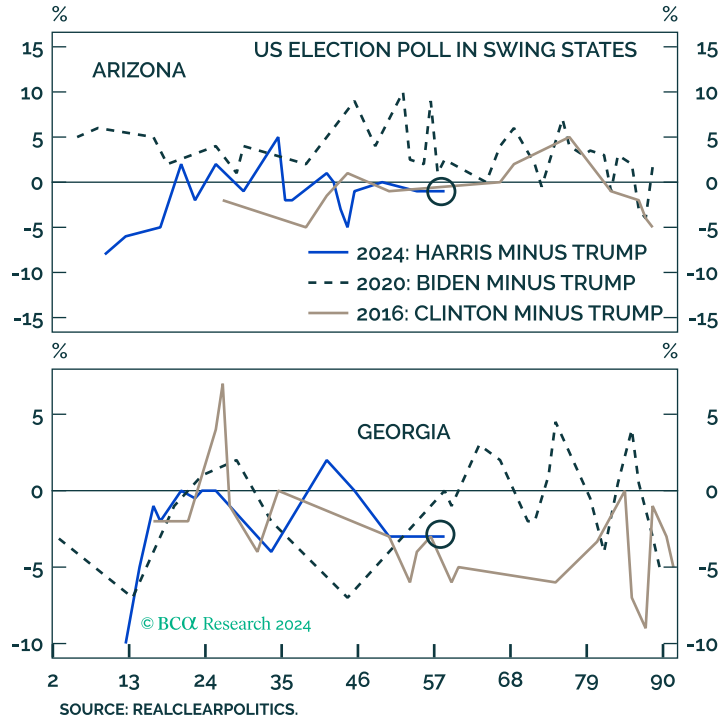
Our Quant Model Agrees With History



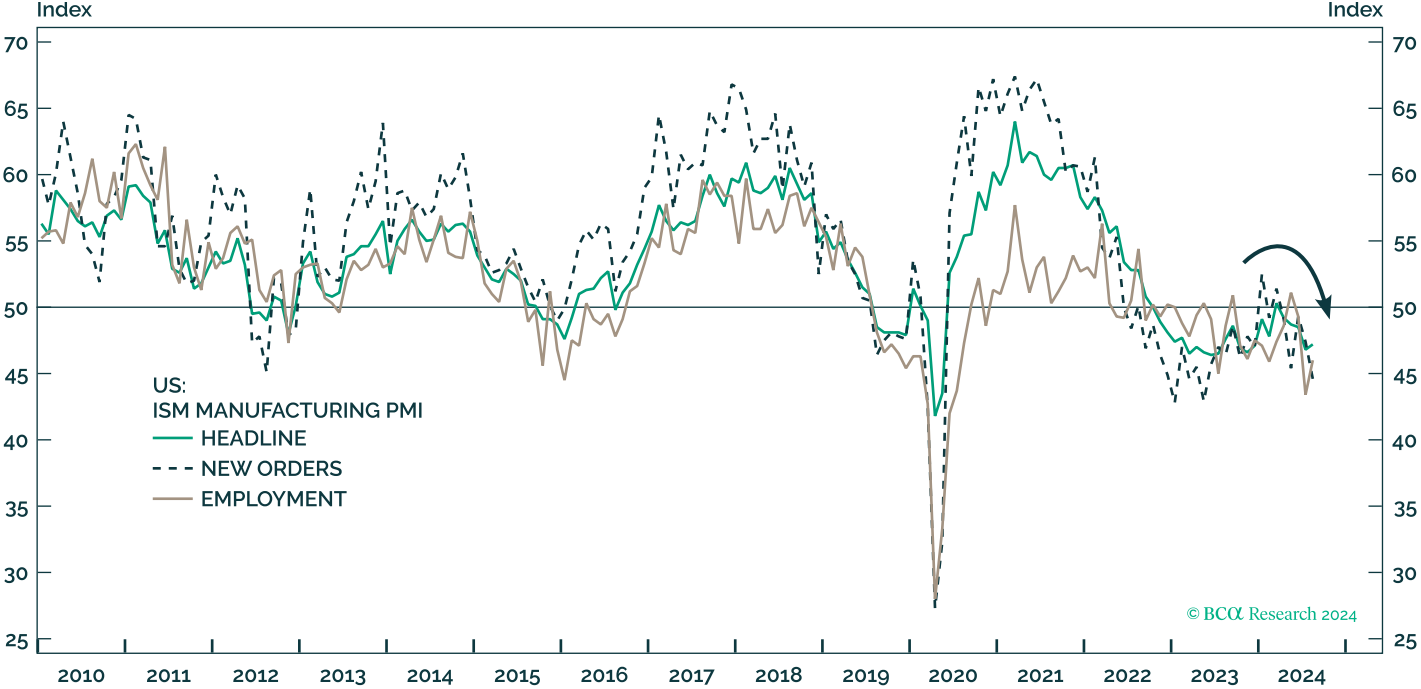
NOTE: INFORMATION AS OF AUGUST 26, 2024.
SOURCE: BCA CALCULATIONS.

© BC& Research 2024

But Opinion Polls Tied In Swing States

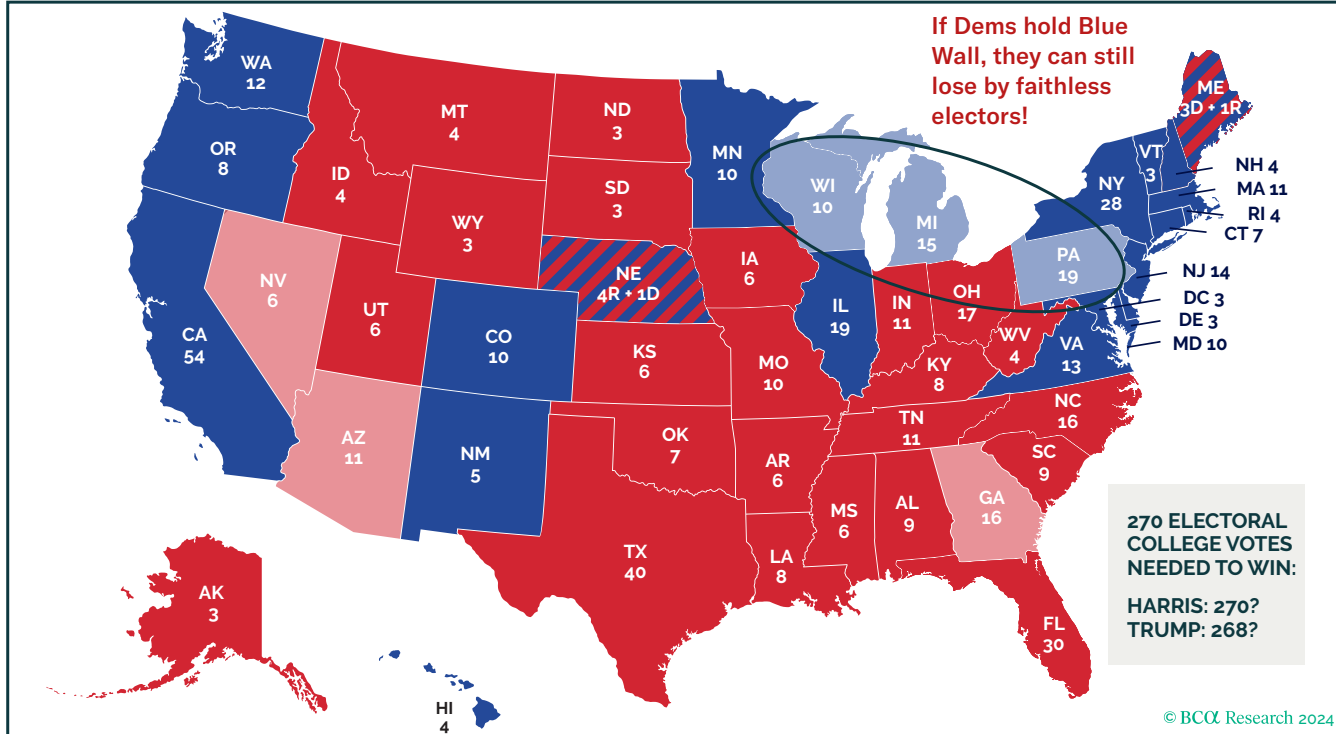


Manufacturing Slowdown Hits Midwest First

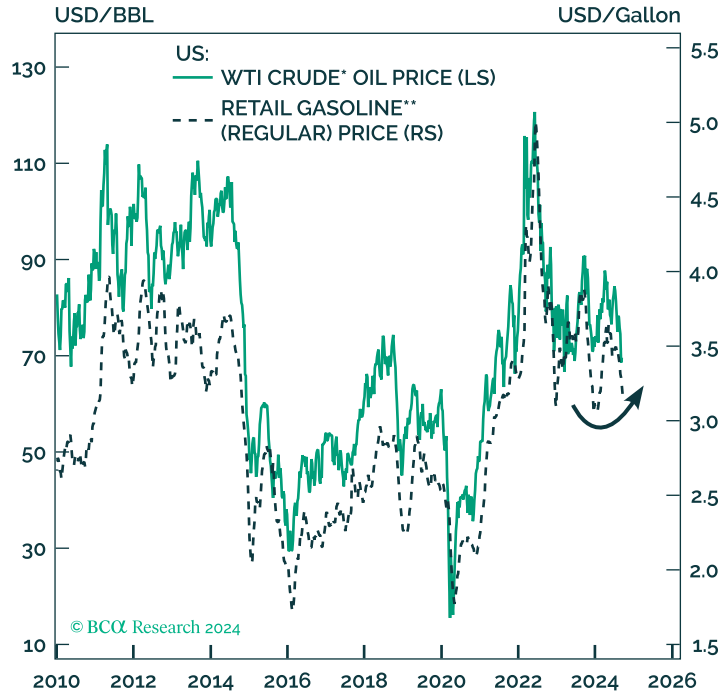


SOURCE: INSTITUTE FOR SUPPLY MANAGEMENT.

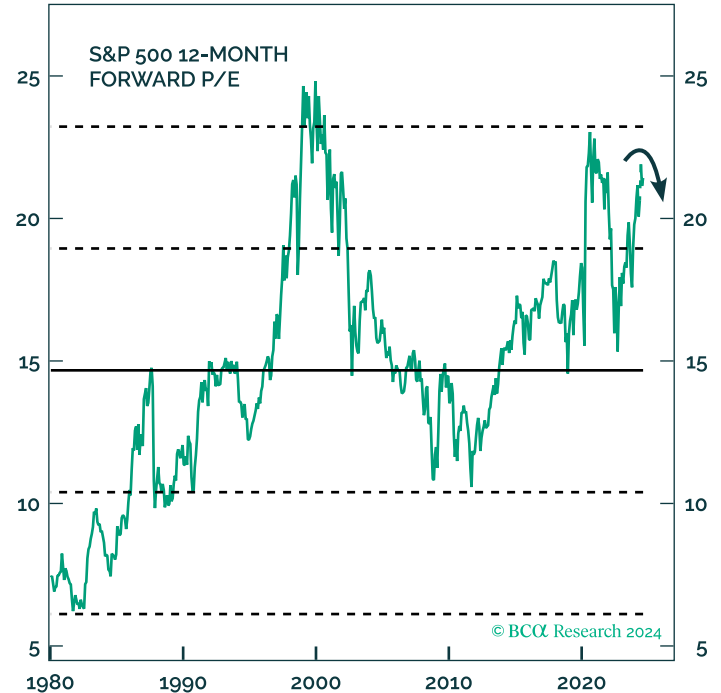
Scenario: Dems Win Popular And Electoral Vote But Lose White House!?!?



Global Instability Will Rise, Beware October Surprise

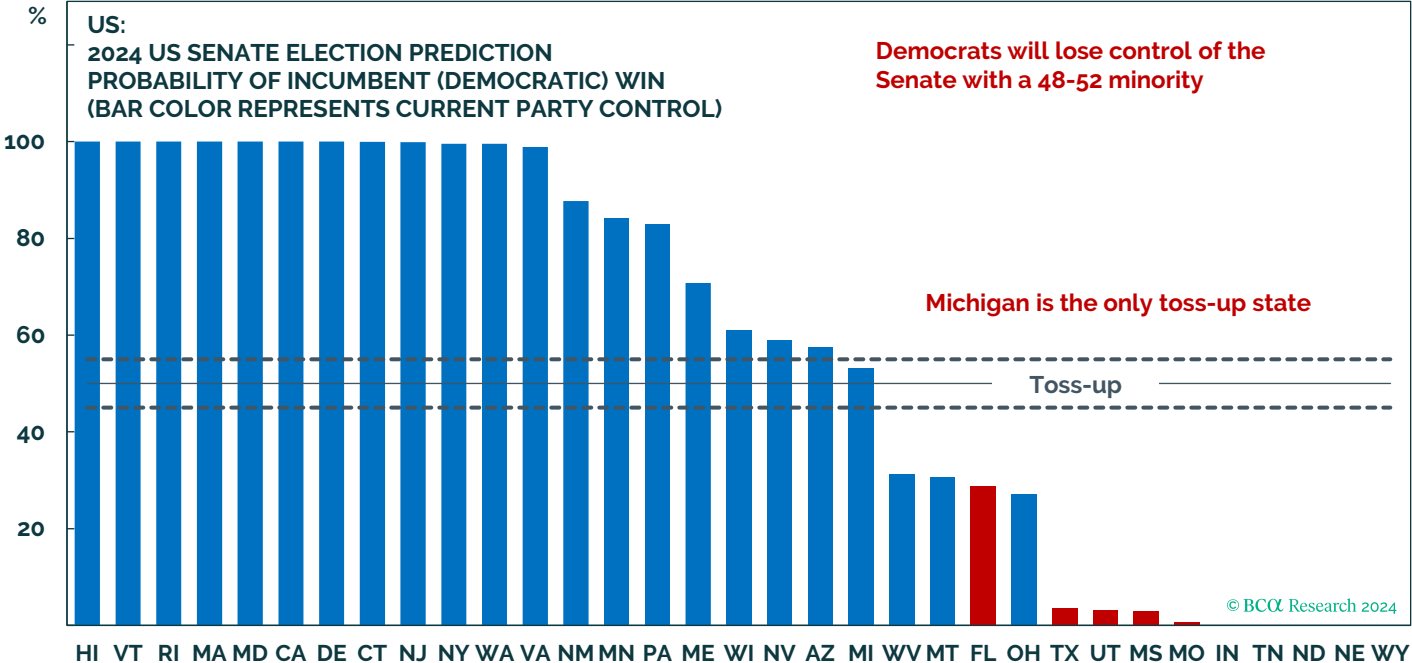


* SOURCE: THOMSON REUTERS.
 ** AVERAGE RETAIL PRICE AT THE PUMP, INCLUDING TAXES; SOURCE: EIA.



NOTE: SOLID LINE DENOTES SERIES MEAN; DASHED LINES DENOTE +/-1 AND 2 STANDARD DEVIATIONS FROM THE MEAN.

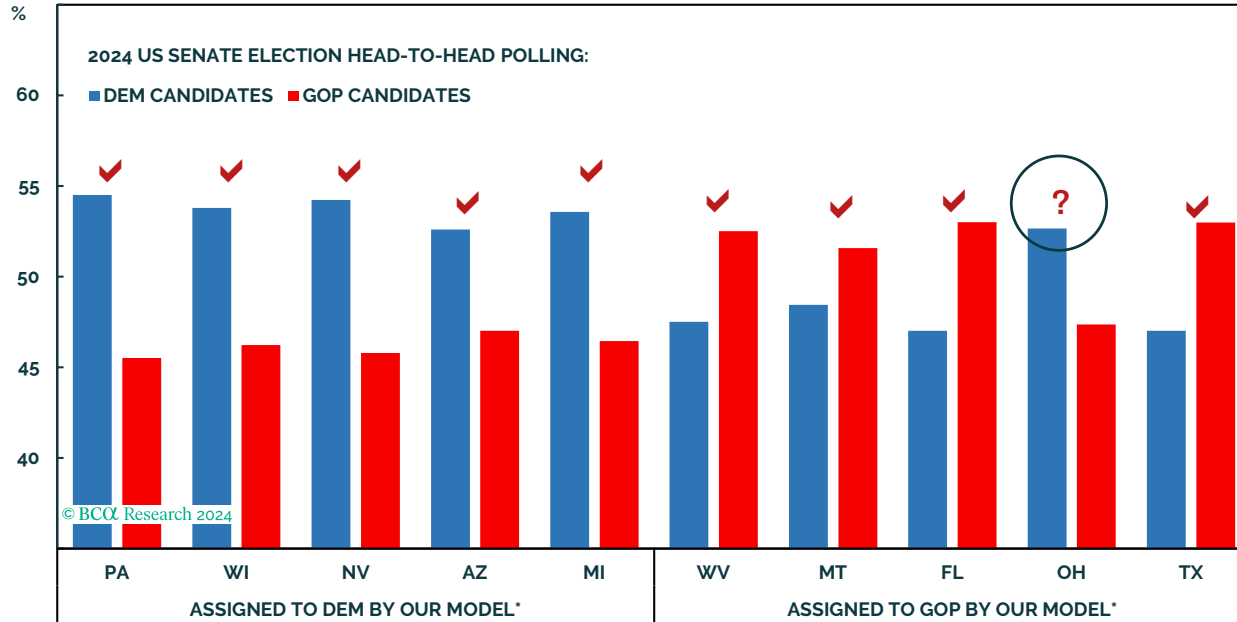
Republicans Very Likely To Win Senate



NOTE: INFORMATION AS OF AUGUST 26, 2024.
SOURCE: BCA CALCULATIONS.

© BCO Research 2024

Senate Polls Support Quant Model

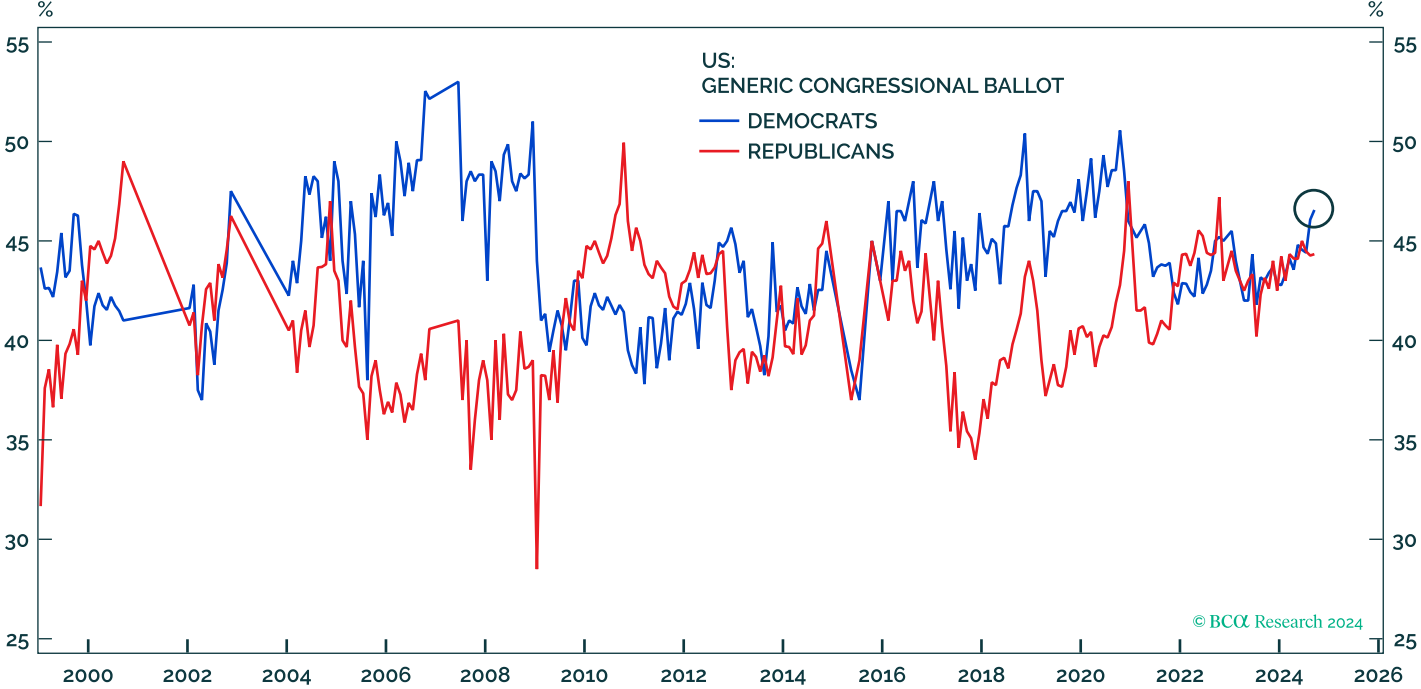


NOTE: HEAD-TO-HEAD POLLING OF DEM AND GOP NOMINEES OR PRESUMPTIVE CANDIDATES ARE CONVERTED TO SHOW RELATIVE POLLING. DATA REFLECTS THE AVERAGE OF POLLING CONDUCTED BETWEEN JUL - AUG 2024.

* BASED ON THE PREDICTION RESULT OF 2024 SENATE ELECTION MODEL (UPDATED ON AUGUST 26, 2024).

SOURCE: FIVETHIRTYEIGHT AND BCA CALCULATIONS.

House Will Follow Presidential Race



SOURCE: REALCLEARPOLITICS.

© BCO Research 2024

Which States Could Steal The Election? Georgia Or Michigan

Swing States	2020 Margin	House	Senate	Governor	Secretary of State	State Supreme Court
Georgia	0.23%	GOP	GOP	GOP	GOP (E)	Conservative Majority
Arizona	0.31%	GOP	GOP	DEM	DEM (E)	Conservative Majority
Wisconsin	0.63%	GOP	GOP	DEM	DEM (E)	Liberal Lean
Pennsylvania	1.16%	DEM	GOP	DEM	GOP (A)	Liberal Majority
North Carolina	1.35%	GOP	GOP	DEM	DEM (E)	Conservative Majority
Nevada	2.39%	DEM	DEM	GOP	DEM (E)	Conservative Lean
Michigan	2.78%	DEM	DEM	DEM	DEM (E)	Liberal Lean
Florida	3.36%	GOP	GOP	GOP	GOP (A)	Conservative Majority
Texas	5.58%	GOP	GOP	GOP	GOP (A)	Conservative Majority

NOTE: AS OF AUGUST 30, 2024.

What Happens In A Contingent Election?

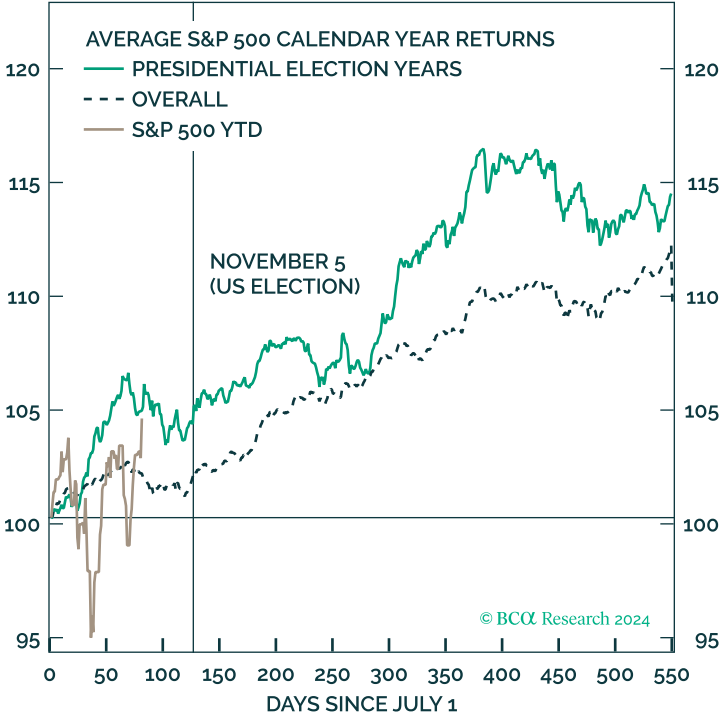
Trump Wins

US HOUSE OF REPRESENTATIVES: LIKELY PARTISAN LEAN BY STATE DELEGATION		
	VOTES	STATES
DEMOCRAT VOTES	22	AK, CA, CO, CT, DE, HI, IL, ME, MD, MA, MI, NV, NH, NJ, NM, NY, OR, PA, RI, VT, VA, WA
EVENLY SPLIT	2	MN, NC
REPUBLICAN VOTES	26	AL, AZ, AR, FL, GA, ID, IN, IA, KS, KY, LA, MS, MO, MT, NE, ND, OH, OK, SC, SD, TN, TX, UT, WV, WI, WY

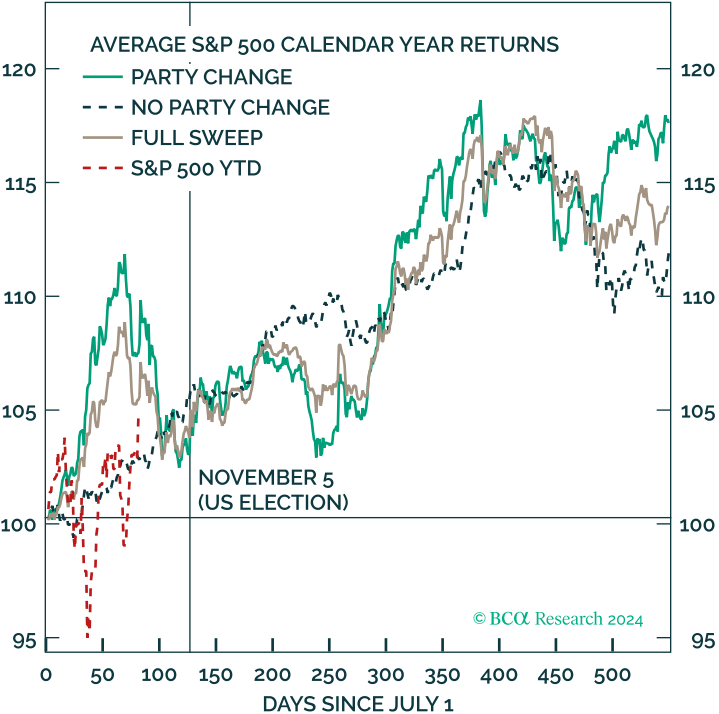


Scenarios And Market Reactions

How Will Markets React?

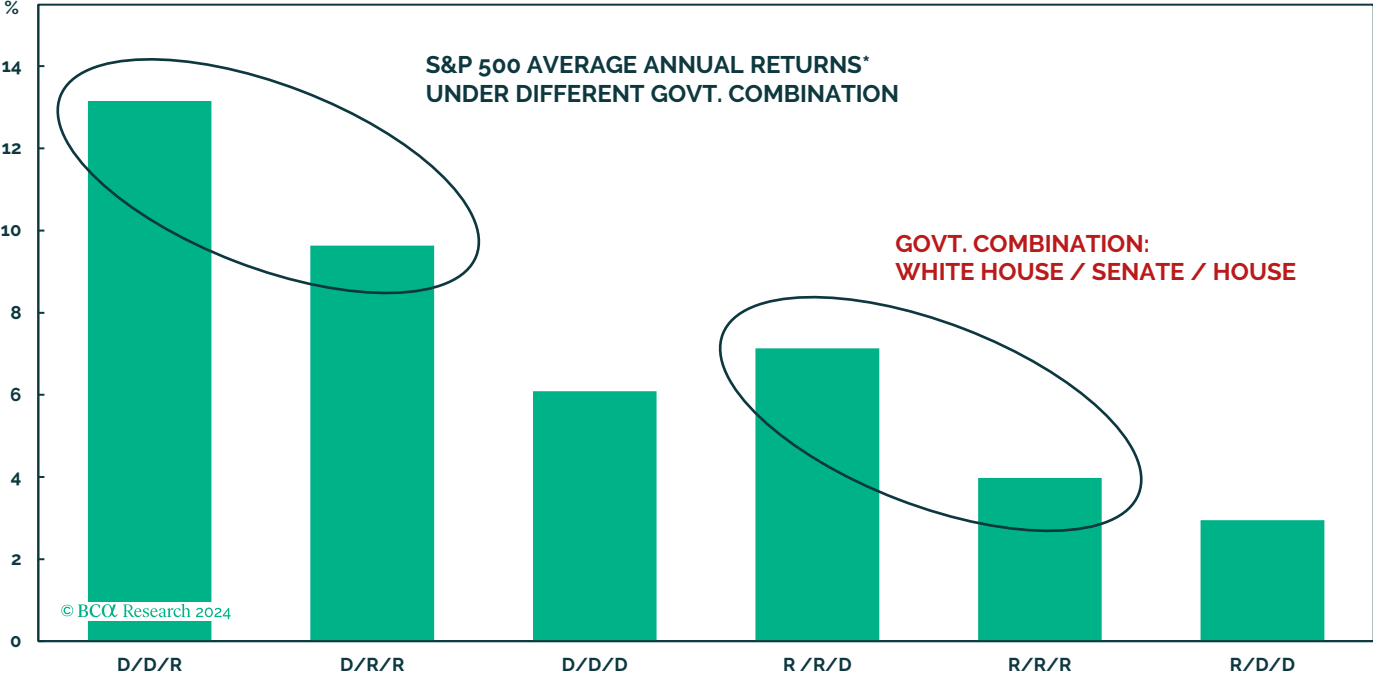


NOTE: EACH CALENDAR YEAR IS REBASED TO JUL. 1 = 100; DATA STARTING 1928.



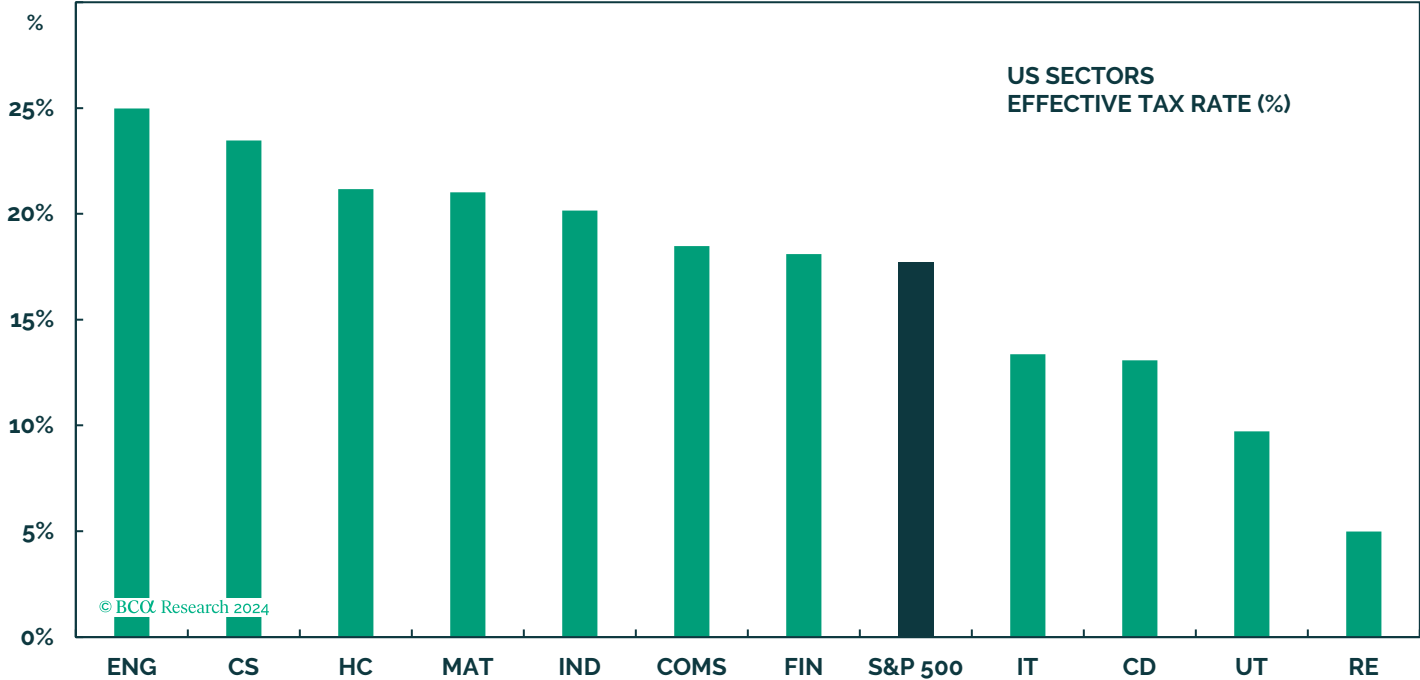
NOTE: EACH CALENDAR YEAR IS REBASED TO JUL. 1 = 100; DATA STARTING 1928.

Gridlock Is Good For Markets



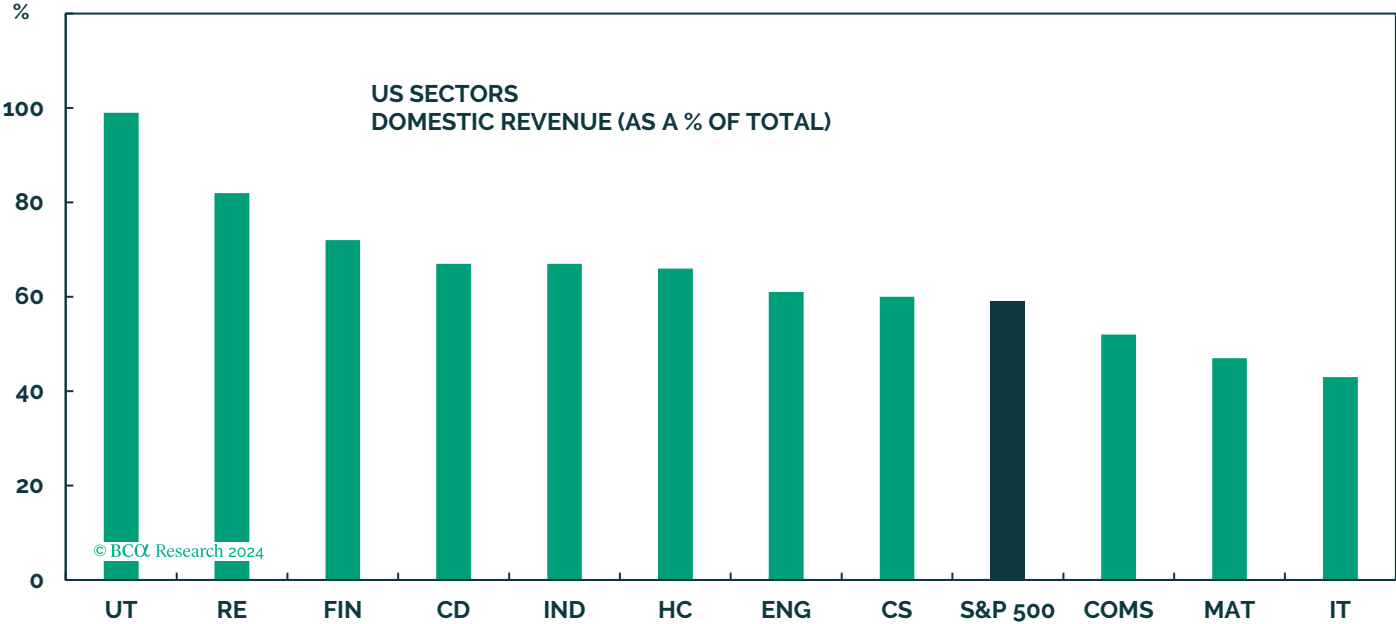
NOTE: THE SERIES INCLUDES DATA FROM 1900 TO 2024. 2024 DATA IS CALCULATED USING JANUARY TO DECEMBER AVERAGE. 2001 AND 2002 ARE CONSIDERED AS HAVING A GOP SENATE.
* CALCULATED AS THE PERCENTAGE CHANGE FROM JANUARY TO DECEMBER USING MONTHLY S&P 500 DATA.

Sectors Vulnerable To Higher Taxes



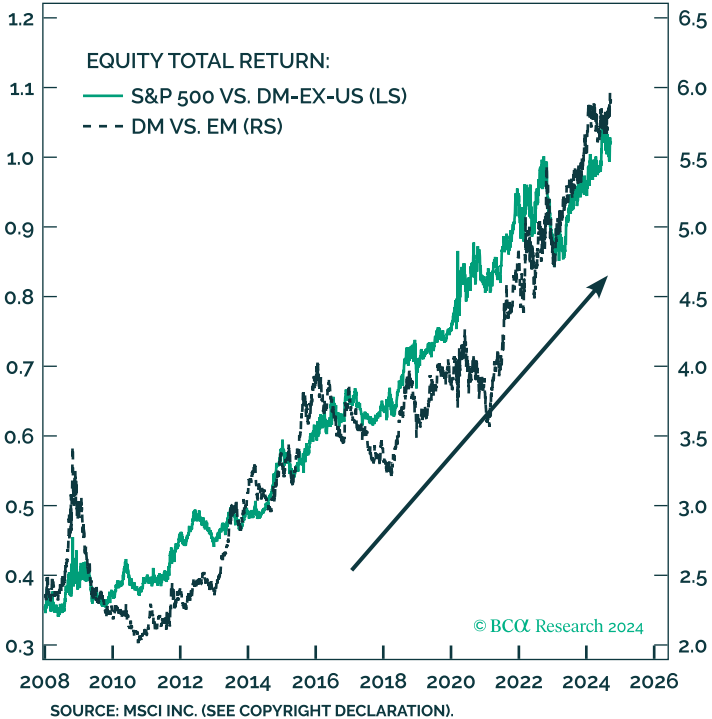
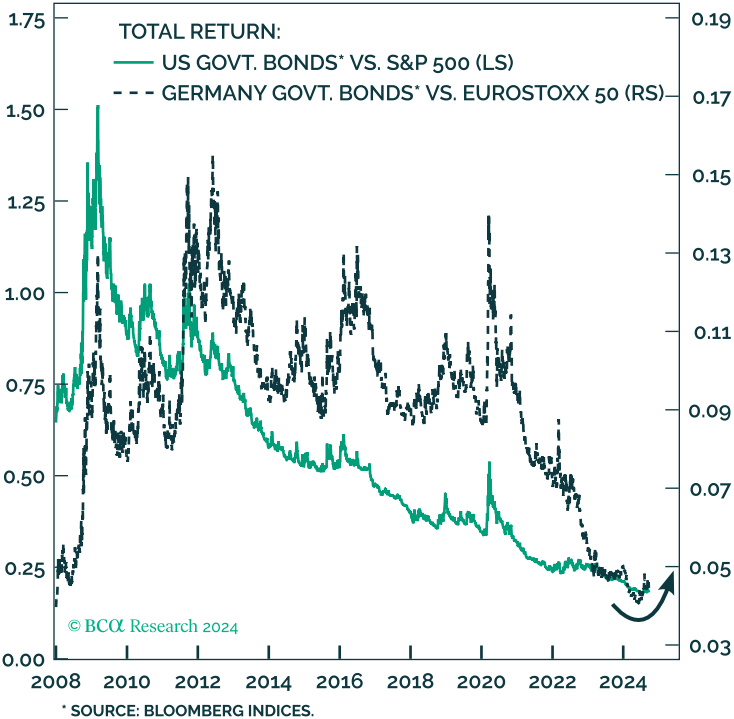
SOURCE: S&P GLOBAL.

Sectors Vulnerable To Trade Wars

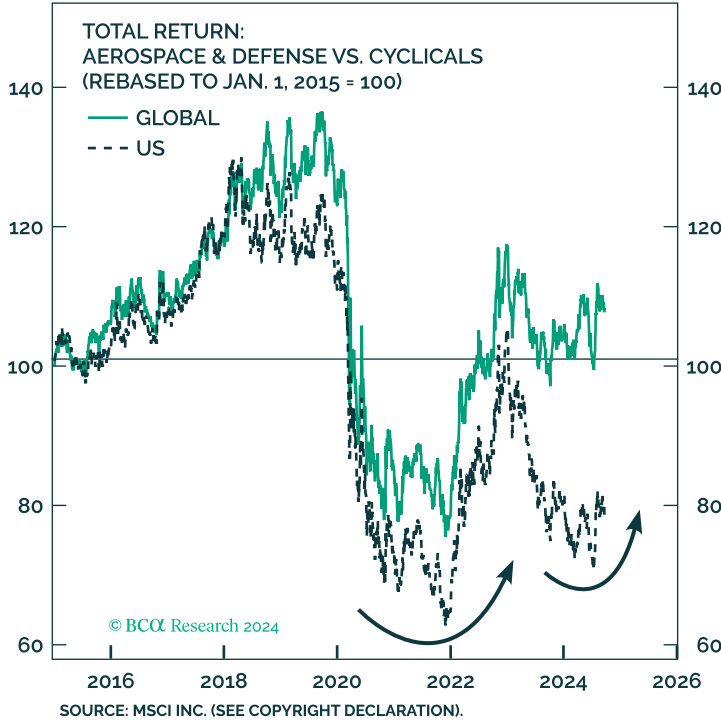


SOURCE: FACTSET EARNINGS INSIGHT, Q2 2024.

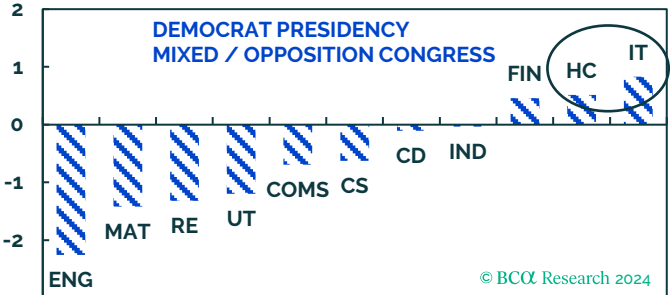
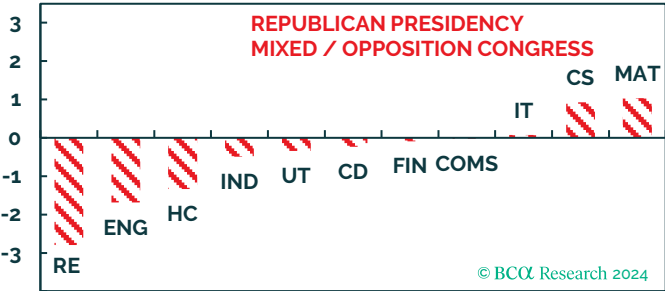
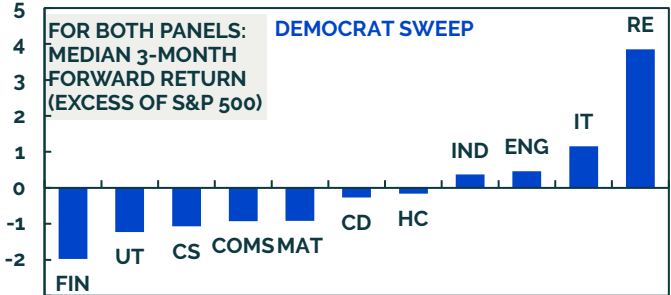
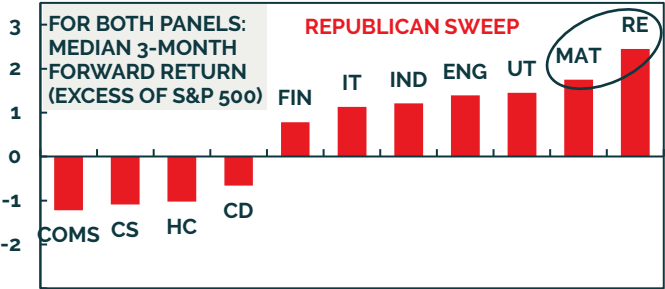
How Do You Win Either Way?



How Do You Win Either Way?



Do Equity Sectors Have Partisan Affiliations?



| Investment Conclusions

- The US business cycle is turning down. Position defensively until recession is priced.
- History and our quant model slightly favor Democrats for the White House ...
- ... But Republicans have a clear path to victory.
- Republicans are highly likely to win the Senate, reducing downside policy risks from Democratic victory.
- Trump victory implies single-party sweep, fiscal stimulus, and immigration curbs.
- Trump poses credible threat on tariffs. Trade war would escalate before any de-escalation.
- Either party can replace Chairman Powell but moderate Senators will determine confirmation vote.
- The Trump trade means reflation, trade war, escalation in Mideast, and bond market turmoil.
- The Harris trade means disinflation, escalation in Ukraine, and bond market rally.
- Position for recession until major policy change triggers reflation.



Thank You

Global Offices

Main Office	Hong Kong
Montreal, Canada	12/F, 8 Queen's Road East, Wan Chai, Hong Kong
1001 de Maisonneuve West, Suite 1510	
Montreal, Quebec H3A 1X8	Sydney, Australia
Phone +1 888 840 4665 +1 514 499 9550	Suite 311 3 Spring Street Sydney 2000 Australia NSW
London, United Kingdom	
4 Bouverie Street	
London, EC4Y 8AX	Singapore
Phone +44 0 207 556 6008	Level 7, 23 Church Street, Singapore 049481
New York, United States	
1270 Ave of the Americas, 11 th Floor Suite 1100, New York, NY 10020	China
Office +1 212 224 3300	Unit 609, 6/F, Jin Mao Tower, 88 Century Avenue, Pudong New District, Shanghai 200121, China
West Coast, United States	
Phone +1 210 219 9924	

Copyright 2024, BCA Research Inc. All rights reserved.

The text, images and other materials contained or displayed on any BCA Research Inc. product, service, report, e-mail or web site are proprietary to BCA Research Inc. and constitute valuable intellectual property. No material from any part of any BCA Research Inc. web site may be downloaded, transmitted, broadcast, transferred, assigned, reproduced or in any other way used or otherwise disseminated in any form to any person or entity, without the explicit written consent of BCA Research Inc. All unauthorized reproduction or other use of material from BCA Research Inc. shall be deemed willful infringement(s) of BCA Research Inc. copyright and other proprietary and intellectual property rights, including but not limited to, rights of privacy. BCA Research Inc. expressly reserves all rights in connection with its intellectual property, including without limitation the right to block the transfer of its products and services and/or to track usage thereof, through electronic tracking technology, and all other lawful means, now known or hereafter devised. BCA Research Inc. reserves the right, without further notice, to pursue to the fullest extent allowed by the law any and all criminal and civil remedies for the violation of its rights.

Non-residents of Canada confirm that they do not, and have never had the right to use any of BCA Research Inc.'s materials in Canada, and agree that they have not and never will use any of the materials in Canada unless they acquire this right by paying the applicable Canadian and Quebec sales taxes. All unauthorized use of the materials in Canada shall be deemed willful infringement of BCA Research Inc. copyright and other proprietary and intellectual property rights.

While BCA will use its reasonable best efforts to provide accurate and informative Information Services to Subscriber, BCA cannot guarantee the accuracy, relevance and/or completeness of the Information Services, or other information used in connection therewith. BCA, its affiliates, shareholders, directors, officers, and employees shall have no liability, contingent or otherwise, for any claims or damages arising in connection with (i) the use by Subscriber of the Information Services and/or (ii) any errors, omissions or inaccuracies in the Information Services. The Information Services are provided for the benefit of the Subscriber. It is not to be used or otherwise relied on by any other person.

Some of the data contained in this publication may have been obtained from Bloomberg Indices; Bloomberg Finance L.P.; Burgiss (Not for Redistribution); CBRE Inc.; CEIC data; Copyright © 2024, S&P Global Limited. All rights reserved and all intellectual property rights retained by S&P Global Limited; PitchBook Data, Inc; MSCI Inc. Neither MSCI Inc. nor any other party involved in or related to compiling, computing or creating the MSCI Inc. data makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to any of such data. Without limiting any of the foregoing, in no event shall MSCI Inc., any of its affiliates or any third party involved in or related to compiling, computing or creating the data have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages. No further distribution or dissemination of the MSCI Inc. data is permitted without MSCI Inc.'s express written consent. Preqin Ltd.; Real Capital Analytics Inc.; Reis Services LLC; Copyright © 2024, S&P Global Market Intelligence (and its affiliates as applicable). Reproduction of any information, opinions, views, data or material, including ratings ("Content") in any form is prohibited except with the prior written permission of the relevant party. Such party, its affiliates and suppliers ("Content Providers") do not guarantee the accuracy, adequacy, completeness, timeliness or availability of any Content and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such Content. In no event shall Content Providers be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the Content. A reference to a particular investment or security, a rating or any observation concerning an investment that is part of the Content is not a recommendation to buy, sell or hold such investment or security, does not address the suitability of an investment or security and should not be relied on as investment advice. Credit ratings are statements of opinions and are not statements of fact; Standard and Poor's ("S&P") Copyright © 2024 The McGraw-Hill Companies, Inc., S&P is a division of The McGraw-Hill Companies Inc. All rights reserved; and use of **Refinitiv**, "The Refinitiv Kinesis Logo and Refinitiv are trademarks of Refinitiv and its affiliated companies in the United States and other countries and used herein under license." In addition to the foregoing, Client shall display or print the following notice in the Help About section or in a general attribution page. "Copyright © Refinitiv, 2024. All Rights Reserved. Use, duplication, or sale of this service, or data contained herein, except as described in the BCA Research products subscription agreement, is strictly prohibited."

Important Disclaimer

This communication reflects our analysts' current opinions and may not be updated as views or information change. Past results do not guarantee future performance. Business and market conditions, laws, regulations, and other factors affecting performance all change over time, which could change the status of the information in this publication. Using any graph, chart, formula, model, or other device to assist in making investment decisions presents many difficulties and their effectiveness has significant limitations, including that prior patterns may not repeat themselves and market participants using such devices can impact the market in a way that changes their effectiveness. BCA Research believes no individual graph, chart, formula, model, or other device should be used as the sole basis for any investment decision.

BCA or its affiliated companies or their respective shareholders, directors, officers and/or employees, may have long or short positions in the securities discussed herein and may purchase or sell such securities without notice.

Neither BCA Research nor the author is rendering investment, tax, or legal advice, nor offering individualized advice tailored to any specific portfolio or to any individual's particular suitability or needs. Investors should seek professional investment, tax, legal, and accounting advice prior to making investment decisions. BCA Research's publications do not constitute an offer to sell any security, nor a solicitation of an offer to buy any security. They are designed to provide information, data and analysis believed to be accurate, but they are not guaranteed and are provided "as is" without warranty of any kind, either express or implied. BCA RESEARCH DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE.

BCA Research, its affiliates, officers, or employees, and any third-party data provider shall not have any liability for any loss sustained by anyone who has relied on the information contained in any BCA Research publication, and they shall not be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of the information or opinions contained BCA Research publications even if advised of the possibility of such damages.

Important copyright and other information are available here: <https://www.bcaresearch.com/copyright>. www.refinitiv.com/benchmarkdisclaimer.